

THE INSTITUTE FOR PROFESSIONAL ADVANCEMENT, INC.

*hereby certifies that*

Tommy Garnett

*having successfully completed the written and oral examinations; having met the education and experience criteria as prescribed by the Institute of Professional Advancement is granted the designation*

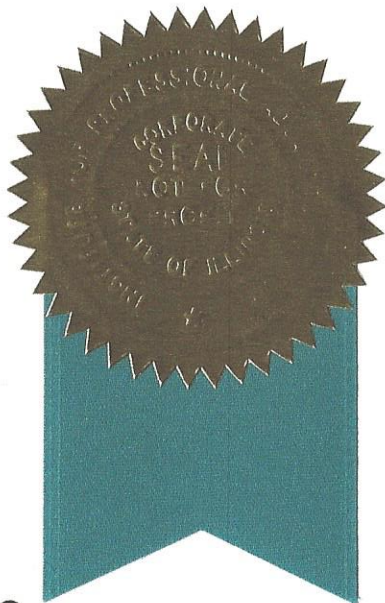
**Certified Sales Professional**

*and is authorized to use the CSP designation in accordance with the bylaws of the Institute for Professional Advancement*

Signed on this 6th day of November 20 14

*Karen Jensen* CPMR CSP  
Executive Director

*This certificate shall remain the property of the CPSA Sales Institute. IPA is agent for CPSA Sales Institute in granting the CSP designation.*





**Contact:** Karen Jefferson, CPMR CSP  
**P:** 303.463.1801  
**E:** Karen@MRERF.org

FOR IMMEDIATE RELEASE

### SALES AGENT EARNS COVETED CSP CERTIFICATION

Tommy Garnett CSP, of Garnett Component Sales, Inc., Wake Forest, NC has earned the Certified Sales Professional (CSP) designation with distinction. Tommy Garnett, is one of over 1,000 professional sales people across the United States and Canada to achieve CSP certification.

The designation denotes a level of education and commitment beyond the ordinary. Graduates of the program report increased sales and renewed enthusiasm for finding solutions for their customers. MRERF produces the CSP program in cooperation with the Canadian Professional Sales Association.

The CSP training program gives a thorough understanding of consultative selling. Top sale performers consistently demonstrate the skills learned in the CSP program.

To earn the CSP designation, Garnett, was required to have over two years of sales experience, pass a written examination and a one-on-one verbal exam after the three-day seminar. Continuing education is also required for continued certification.

The commitment to ongoing professional development by Tommy Garnett CSP, will be recognized by customers and principals alike, for being an efficient, reliable and professional salesperson.

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If you would like more information on this topic, or to schedule an interview with Karen Jefferson, CPMR CSP at MRERF, please contact 303.463.1801

THE INSTITUTE FOR PROFESSIONAL ADVANCEMENT, INC.

*hereby certifies that*

Daniel L. Wilson

*having successfully completed the written and oral examinations; having met the education and experience criteria as prescribed by the Institute of Professional Advancement is granted the designation*

**Certified Sales Professional**

*and is authorized to use the CSP designation in accordance with the bylaws of the Institute for Professional Advancement*

Signed on this 16 day of April 20 15

  
Executive Director

This certificate shall remain the property of the CPSA Sales Institute. IPA is agent for CPSA Sales Institute in granting the CSP designation.

